

# CORPORATE BRIEFING SESSION



DATED 25-09-2020

For The Financial Year Ended

June 30,2019

**HALA ENTERPRISES LIMITED**

# CONTENTS



- 1. Group Profile**
- 2. Company Profile**
- 3. Management**
- 4. Shareholding Pattern**
- 5. Business Segments**
- 6. Turnover/ Net profit/ (Loss) of Last 5 Years**
- 7. Earning Per Shares**
- 8. Challenges**
- 9. Answers of Question (Ref. Letter No.PSX/Gen-1767 dated September ,18 2020**
- 10. Q & A Session**

# Group Profile



## HALA GROUP CONSIST OF TWO LISTED COMPANIES

1. [HALA ENTERPRISES LIMITED](#)
2. [PUNJAB OIL MILLS LTD](#)
3. (LISTED ON PAKISTAN STOCK EXCHANGE) Producer of premium quality of Edible oils Brands Canoilve , Zaiqa, Naturall, Raja soaps
4. One of the leading brand of Pakistan (Revenue 5,504.226 M) net profit 107 M, EPS Rs 19.22

# Company Profile



**Hala Enterprises Limited was  
Incorporated as private limited  
company 1n 1972-73 vide registration  
# C-136 LR of 1972-73 Converted in  
Public Limited Company in 1989  
Shares of the company were floated  
on the Stock market in 1991 Company  
has completed its 47 years  
Product Terry Towel, kitchen towel,  
Terry cloth and bathrobes etc.**

# Management



## BOARD OF DIRECTORS

Mr Tahir Jahangir Chairman/ Non executive Director

Mr Jillani Jahangir Chief Executive Officer

Mrs Munizae Jahangir Non- Executive Director

Mrs Sulema Jahangir Non- Executive Director

Mr Rashid Ahmad Khan independent Director

Mrs Myra Husain Qureshi Non- Executive Director

Mr Abdul Munaf Executive Director

# Business Segments



**Weaving • Production capacity of 582,000 KGS Annual of Grey Terry**

**Dyeing • Dyeing capacity of 2000 KGS per day (Terry Fabric)**

**Home Textile • Processing capacity of 1000 PCS of Bathrobes Per day**

# Shareholding Pattern

**Particulars**

**Numbers of Share & %**

**Directors, CEO, and Their Spouse ets. 7,117,429 54.77**

**Associated Companies 3,979,393 30.62**

**Others (NIT Banks Etc) 25,605 0.19**

**General Public 1,869,876 14.39**

# Turnover/ Net profit/ (Loss) of Last 5 Years



YEARS	TURN OVER (M)	PROFIT/ (LOSS) M
2015	232.992	(11.960)
2016	208.473	(8.201)
2017	231.102	2.120
2018	314.091	5.421
2019	385.707	7.839



# Earning Per Shares



**YEARS**

**Earning Per Share Basic**

**2015** (1.76)

**2016** (1.42)

**2017** 0.31

**2018** 0.80

**2019** 0.60

# Challenges



- 1. Long Awaited Government Refunds**
- 2. Higher Cost of doing business in Pakistan (Cost of Electricity & Gas ) higher than neighboring Countries**
- 3. Security Issues In Pakistan**

# Answers of Questions (Ref. Letter No.PSX/Gen-1767) Dated September,18 2020



- A. Reasons of Non-compliance (late holding of CBS)**
- B. Steps Taken by the Company for rectification & to ensure timely compliance in future**
- C. Reasons for non-declaration of any corporate entitlement**
- D. Strategy / Financial Plan for future to safeguard the interest of minority shareholders**



# Q & A Session